



Notice of Intent to Award a Sole Source Procurement

Subject: Purchase of Stryker LIFEPAK CR2 Automated External Defibrillators (AED)

Date: September 6, 2024

Document Number: NTSS No. 2024-08-02

Written Response Due:

September 13, 2024

Email Address:

RockfeldD@msvfl.gov

This is not an Invitation to Bid and there is no solicitation available. The proposed action is for product or services for which the Village intends to negotiate and award with only one source under the authority of the Miami Shores Village Resolution 1124-07 and State of Florida Statute 287.057(5)(3)(c). Any responses received as a result of this Notice of Intent shall be considered solely for the purpose of determining whether to conduct a competitive procurement. Responses will not be considered as proposals, bids, or quotes.

The Miami Shores Village, Florida intends to negotiate sole-source procurement for the purchase of forty-two (42) LIFEPAK CR2 AED's. Stryker has exclusive proprietary rights to the LIFEPAK CR2 which is compatible with the LIFEPAK15 utilized by Miami Dade Fire Rescue. The Village would contract the purchase of equipment with Stryker. Approximate spend is \$81,492.62 for 42 units.

Interested firms or individuals may identify their interest and capability to respond to the requirement by submitting in writing their name, address, point of contact, telephone number, email, and a statement regarding capability to provide the specified procurement. Interested firms will be considered only if they respond with clear and convincing documentation that they are capable of meeting or exceeding the requirements stated herein. All responses received within seven (7) calendar days after the date of publication of this synopsis will be reviewed by the Village. A determination by the Procurement Administrator not to compete this proposed action based on the responses to this notice is solely within the discretion of the Procurement Manager. Purchases over \$25,000 will be forward to the Village Council for approval by resolution.

All responses must be in writing and returned to ATTN: Donna Rockfeld, Procurement Administrator e-mail RockfeldD@msvfl.gov. Note the number of the Sole Source Information inquiry on the Subject line of the email.



Miami Shores PD Full Fleet 42x CR2

Quote Number: 10896306

Version: 1

Prepared For: MIAMI SHORES POLICE DEPT

Attn:

Rep: Brittany Pence

Email: brittany.pence@stryker.com

Phone Number:

Quote Date: 08/19/2024

Expiration Date: 09/30/2024

Equipment Products:

#	Product	Description	U/M	Qty	Sell Price	Total
2.0	11101-000021	QUIK-STEP pacing/ECG/defibrillation electrodes, 4 year. Includes electrode cover, 1 set of adult/ pediatric electrodes, LPCR2	PCE	10	\$109.20	\$1,092.00
3.0	99512-001263	LIFEPAK CR2 Defibrillator, Fully Automatic, WIFI, English, carrying case, 8 year warranty. Includes 1 PR QUIK-STEP? ectrodes and 1 battery (4 years each), LIFELINKcentral AED Program Manager Basic Account, USB cable, Operating Instructions	PCE	42	\$2,185.94	\$91,809.54
Equipment Total:						\$92,901.48

Trade In Credit:

Product	Description	Qty	Credit Ea.	Total Credit
TR-PHG5-LPCR2	TRADE-IN-CARDIAC SCIENCE POWERHEART G5 TOWARDS PURCHASE OF LIFEPAK CR2	42	-\$300.00	-\$12,600.00

Price Totals:

Estimated Sales Tax (0.000%):	\$0.00
Freight/Shipping:	\$1,191.14
Grand Total:	\$81,492.62

Comments:

Full Fleet Wifi CR2 Promotional Pricing, extended until Sept. 30, 2024
 -CR2 electrode promotion
 -Full fleet capital promotional pricing
 -0% payment schedule, 3-year plan



Miami Shores PD Full Fleet 42x CR2 Cellular

Quote Number: 10896306

Version: 1

Prepared For: MIAMI SHORES POLICE DEPT

Attn:

Rep: Brittany Pence

Email: brittany.pence@stryker.com

Phone Number:

Quote Date: 08/19/2024

Expiration Date: 09/30/2024

Prices: In effect for 30 days

Terms: Net 30 Days

Terms and Conditions:

Deal Consummation: This is a quote and not a commitment. This quote is subject to final credit, pricing, and documentation approval. Legal documentation must be signed before your equipment can be delivered. Documentation will be provided upon completion of our review process and your selection of a payment schedule. Confidentiality Notice: Recipient will not disclose to any third party the terms of this quote or any other information, including any pricing or discounts, offered to be provided by Stryker to Recipient in connection with this quote, without Stryker's prior written approval, except as may be requested by law or by lawful order of any applicable government agency. A copy of Stryker Medical's terms and conditions can be found at https://techweb.stryker.com/Terms_Conditions/index.html.

Stryker is the sole-source provider in the Hospital (hospitals and hospital-owned facilities), Emergency Response Services and Emergency Response Training (paramedics, professional and volunteer fire) markets in the U.S. for the following products:

- New LIFEPAK® 35 monitor/defibrillators
- New LIFEPAK® 15 monitor/defibrillators
- New LIFEPAK 20e defibrillator/monitors
- New LIFEPAK CR2 automated external defibrillators
- New LIFEPAK CR2 cellular automated external defibrillators
- New LIFEPAK 1000 automated external defibrillators
- New LUCAS® chest compression system
- CODE-STAT™ data review software and service

Stryker is the sole-source provider in all markets for the following products and services:

- RELI™ (Refurbished Equipment from the Lifesaving Innovators) devices
- LIFENET® system and related software
- ACLS (non-clinical) LIFEPAK defibrillator/monitors
- LIFELINKcentral™ Government Campus Solution
- MultiTech 4G and Titan III gateways
- Factory-authorized inspection and repair services which include repair parts, upgrades, inspections and repairs.

Stryker does not authorize any third parties to sell these products or services in the markets listed above. We will not fulfill orders placed by non-authorized businesses seeking to resell our products or services. If you have questions, please feel free to contact your local Stryker customer service representative at 800.442.1142.

Sincerely,



Matt Van Der Wende, Vice President, Americas Sales

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Emergency Care

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